

February 25, 2013

Dear Valued Supplier,

RE: LASERTEL QUALITY ASSURANCE PROVISIONS

For some time now, Lasertel purchase orders have included the note, *"This order is covered by Lasertel's Quality Assurance Provisions (QAP) as referenced below & incorporated herein by reference. For the complete list of these provisions, please refer to the Lasertel website listed below."*

*"We're driving
the industry."*

Recently, we modified our purchase order form to display the quality assurance provisions (QAP) specific to a given item directly beneath the stock code. (Example is attached.) Some of you may have received purchased orders from us on this modified form.

Due to software constraints, we were unable to convert existing purchase orders to the new form. Consequently, we reissued those orders, after adding a text note identifying the QAP's specific to the item ordered. Some of you may have received purchase orders amended accordingly.

You may have noticed that within the Quality Assurance Provisions document posted on our web site, some of the provisions are footnoted, *"Subject to verification at Lasertel incoming inspection."* Please note that we are now inspecting for compliance to these provisions, and that instances of noncompliance will result in a rejection and possibly a request for supplier corrective action (SCAR).

However, due to our inability to convert existing orders to the new form, thereby preventing us from identifying applicable provisions in a consistent manner, we have decided to implement a one-month grace period before holding suppliers accountable for nonconformities related to our quality assurance provisions. This grace period will expire on March 31, 2013. Any and all lots received after that date will be subject to rejection for QAP nonconformance.

During this grace period, you may receive a call from your respective Lasertel buyer advising you of a nonconformance and requesting whatever information may be required to complete our inspection process. The most common nonconformities we are seeing thus far are as follows.

Lasertel, Inc.
7775 N. Casa Grande
Hwy.
Tucson, AZ 85743 USA
Phone 520-744-5700
Tollfree 1-877-844-1444
Fax 520-744-5766
www.lasertel.com

QAP 7, Packaging Identification, defines labeling requirements for packaging. A number of packages have been received with incomplete labeling.

QAP 27, Inspection Criteria of Gold Plated Purchased Parts, requires that Lasertel document number 88-0130, Incoming Inspection of Purchased Plated Parts, be referenced on the Certificate of Conformance. This document number is frequently not referenced on the C of C.

QAP 28, Inspection Criteria of Brazed, Anodized and Chromated Parts, requires that Lasertel document number 88-0127, Heat Sink, Air Cooled, Brazed, be referenced on the Certificate of Conformance. This document is frequently not referenced on the C of C.

These are but a few examples. As stated above, your Lasertel buyer will be advising you of nonconformities as they are identified.

We thank you in advance for your cooperation. If you have any questions, please do not hesitate to contact your buyer or the undersigned.

Best regards,



Gary Guilmet
Materials Manager
Lasertel Inc.
Tel: (520) 744-5751



Lasertel

A Finmeccanica Company

PURCHASE ORDER

Purchase order number: 119139

7775 N. Casa Grande Hwy.
Tucson, AZ 85743
USA

Supplier Number: 2097

Supplier : VALUED SUPPLIER
2013 MAIN STREET
ANYWHERE
USA
12345-

Delivery address : Main Stockroom
Lasertel Inc.
7775 N. Casa Grande Highway
Tucson
AZ
85743-

PO type	Order date	Buyer	Invoice Terms	Shipping Via	Shipping instructions
Local	02/25/13	Gary Guilmet	NET-30	UPS ground	

Line	Stock Code	Stock Code Revision	Description	Due Date	Order quantity	Uom	Unit price	Extended Price
1	99-TEST		TEST ITEM	03/15/13	100	EA	0.99	99.00

QAP 1,2,3,4,5,6,27

PLEASE REFERENCE OUR ORDER NUMBER AND STOCK CODE ON ALL INVOICES, PACKING SLIPS, CERTIFICATIONS AND RELATED DOCUMENTS.

THIS ORDER IS COVERED BY LASERTEL'S QUALITY ASSURANCE PROVISIONS (QAP) AS REFERENCED BELOW & INCORPORATED HEREIN BY REFERENCE. FOR THE COMPLETE LIST OF THESE PROVISIONS, PLEASE REFER TO THE LASERTEL WEBSITE LISTED BELOW.

PURCHASES ARE SUBJECT TO LASERTEL TERMS AND CONDITIONS.
SEE lasertel.com/supplier/resources

Gary Guilmet

Total gross	:	99.00
Total discount	:	0.00
Total freight	:	0.00
Total misc charges	:	0.00
Total net amount	:	99.00